FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

JUNE 30, 2018 AND 2017

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Trustees United Board For Christian Higher Education In Asia New York, New York

We have audited the accompanying financial statements of United Board For Christian Higher Education In Asia which comprise the statement of financial position as of June 30, 2018, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Board For Christian Higher Education In Asia as of June 30, 2018, the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited United Board For Christian Higher Education In Asia's 2017 financial statements, and our report dated October 2, 2017, expressed an unmodified audit opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

TAIT, WELLER & BAKER LLP

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New York, New York October 22, 2018

STATEMENTS OF FINANCIAL POSITION

June 30, 2018 And 2017

ASSETS	<u>2018</u>	<u>2017</u>
Cash Pledges receivable (Note 2) Accounts receivable Advances and miscellaneous receivables Prepaid expenses Investments, at market (Note 3) Beneficial Interest in Remainder Trust Furniture and equipment, net of accumulated depreciation of \$419,900 and \$404,564 in 2018 and 2017	\$ 1,614,590 815,972 112,212 281,267 59,068 138,474,834 247,475	\$ 836,143 805,846 551,828 189,501 80,378 129,622,483 334,095
Total assets	<u>\$ 141,638,904</u>	<u>\$132,451,803</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses Grants payable Postretirement health benefit obligation (Note 8)	\$ 242,317 397,681 478,881	\$ 210,932 510,523 478,630
Total liabilities	1,118,879	1,200,085
Net assets Unrestricted Temporarily restricted (Note 5) Permanently restricted (Note 5)	85,093,401 41,113,126 14,313,498	79,380,300 38,073,829 13,797,589
Total net assets	<u>140,520,025</u>	131,251,718
Total liabilities and net assets	<u>\$ 141,638,904</u>	<u>\$ 132,451,803</u>

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2018 With Summarized Information For 2017

		Unrestricted					
	<u>Operations</u>	Long-Term Investment	<u>Total</u>	Temporarily Restricted	Permanently Restricted	2018 <u>Total</u>	2017 <u>Total</u>
Support and Revenue							
Foundation gifts	\$ 1,008,110	\$ -	\$ 1,008,110	\$ -	\$ -	\$ 1,008,110	\$ 905,409
General public gifts	707,167	-	707,167	1,730,497	416,806	2,854,470	2,119,935
U.S. Government	-	-	-	325,933	-	325,933	828,846
Change in value of beneficial interest in remainder trust	-	-	-	12,483	-	12,483	14,749
Endowment income (Note 3)	4,483,970	-	4,483,970	859,119	-	5,343,089	5,244,047
Other investment income	8,950	-	8,950	-	-	8,950	-
Net assets released from temporary restrictions (Note 5)	2,375,635		2,375,635	(2,375,635)			
Total support and revenue	8,583,832		8,583,832	552,397	416,806	9,553,035	9,112,986
Expenses							
Program services	5,257,795	-	5,257,795	-	-	5,257,795	6,310,726
Management and general	1,016,598	-	1,016,598	-	-	1,016,598	837,370
Fundraising	855,321		855,321			855,321	761,587
Total expenses	7,129,714		7,129,714			7,129,714	7,909,683
Excess (deficit) of support and revenues over expenses	1,454,118	-	1,454,118	552,397	416,806	2,423,321	1,203,303
Other changes in net assets:							
Investment return in excess (deficit) of amount designated							
for current operations (Note 3)	-	4,154,516	4,154,516	2,586,003	-	6,740,519	13,493,023
Unused grant funds and other income	104,467	-	104,467	-	-	104,467	151,711
Transfer between net assets	<u>(1,558,585</u>)	<u>1,558,585</u>		(99,103)	99,103		
Increase (decrease) in net assets	-	5,713,101	5,713,101	3,039,297	515,909	9,268,307	14,848,037
Net assets							
Beginning of year	224,400	<u>79,155,900</u>	79,380,300	38,073,829	13,797,589	131,251,718	<u>116,403,681</u>
End of year	<u>\$ 224,400</u>	<u>\$84,869,001</u>	<u>\$85,093,401</u>	<u>\$41,113,126</u>	<u>\$14,313,498</u>	<u>\$140,520,025</u>	<u>\$131,251,718</u>

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2018 And 2017

	<u>2018</u>	<u>2017</u>
Cash flows from operating activities Cash received from foundations Cash received from general public Cash received from U.S. Government Interest and dividends received Cash paid to employees and suppliers	\$ 1,008,110 2,718,517 325,933 1,335,944 (7,165,121)	\$ 905,407 1,593,589 828,846 1,167,100 (3,024,082)
Grants paid Net cash used for operating activities	(8,375) (1,784,992)	(4,610,827) (3,139,967)
Cash flows from investing activities	(1,704,992)	(3,137,707)
Proceeds from sale of investments Purchase of investments Purchase of furniture and equipment	28,169,506 (26,104,683) (17,293)	39,906,137 (36,776,348) (11,595)
Net cash provided by investing activities	2,047,530	3,118,194
Cash flows provided by financing activities Cash from contributions restricted for investment in endowment	<u>515,909</u>	<u> 151,571</u>
Net increase in cash	778,447	129,798
Cash Beginning of year	<u>836,143</u>	706,345
End of year	<u>\$ 1,614,590</u>	\$ 836,143
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES		
Change in net assets	\$ 9,268,307	<u>\$ 14,848,037</u>
Adjustments to reconcile change in net assets to net cash provided by (used for) operating activities		
Depreciation Net realized and unrealized losses (gains) on investments Contributions restricted for endowment	15,336 (10,917,174) (515,909)	15,466 (17,464,426) (151,571)
(Increase) decrease in Split interest agreements receivable Accounts receivable Pledges receivable Advances and miscellaneous receivables Prepaid expenses	86,620 439,616 (10,126) (91,766) 21,310	(14,749) (471,745) (8,581) (161,132) 13,333
Increase (decrease) in Accounts payable and accrued expenses Grants payable Postretirement health benefit obligation	31,385 (112,842) 251	31,045 306,170 (81,814)
Net adjustments	(11,053,299)	(17,988,004)
Net cash used for operating activities	<u>\$ (1,784,992)</u>	\$ (3,139,967)

NOTES TO FINANCIAL STATEMENTS

June 30, 2018 And 2017

(1) SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION AND PURPOSE

The United Board for Christian Higher Education in Asia (the "United Board") is a Christian organization that works primarily, though not exclusively, through Christian institutions of higher education in Asia to express Christian values such as justice, reconciliation and harmony between ethnic and religious communities, care for the environment, and civil society.

USE OF ESTIMATES

In preparing financial statements in conformity with generally accepted accounting principles in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reported period. Actual results may differ from those estimates.

CASH AND CASH EQUIVALENTS

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents, principally money market funds.

The United Board had approximately \$96,000 and \$222,000, respectively, in an uninsured foreign cash account as of June 30, 2018 and 2017, respectively.

FOREIGN CURRENCY

The United Board has an office in Hong Kong. Assets and liabilities are translated at the rates of exchange at the balance sheet date while income statement accounts are translated at exchange rates in effect during the year.

CONCENTRATION OF CREDIT RISK

The United Board occasionally maintains deposits in excess of federally insured limits. Accounting Standards Codification ("ASC") 825, "Financial Instruments", identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. The risk is managed by monitoring the financial institutions in which deposits are made. In addition, management mitigates the risk of its exposure to uninsured cash by minimizing the frequency that it holds cash in excess of FDIC insured limits and if such limits are exceeded, the holdings are of short duration.

INVESTMENTS

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value and reported based on quoted market prices. Reported fair values for private equities, venture capital limited partnership interests, hedge funds and similar investments (collectively, "alternative investments") are estimated by the respective external investment manager if ascertainable fair values are not readily available. Such valuations involve assumptions and methods that are verified by the United Board. Because the United Board's alternative investments are not readily marketable, their estimated fair value is subject to uncertainty and, therefore, may differ significantly from the fair value that would have been reported had a ready market for such investments existed. Due to inherent risks and potential volatility in investment valuations, the amount reported in the accompanying financial statements can vary substantially from year to year and such differences could be material.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

BENEFICIAL INTEREST IN REMAINDER TRUSTS

The United Board has a beneficial interest in remainder trusts, the assets of which are held and managed by third parties.

The beneficial interest in remainder trusts is recorded at fair value based on the fair value of the trusts less the fair value of the payments to be made to the income beneficiaries of the trusts.

NET ASSETS

A description of the three net asset categories follows:

Unrestricted net assets include the revenues and expenses associated with the principal mission of the United Board.

Temporarily restricted net assets include gifts for which donor-imposed restrictions have not been met.

Permanently restricted net assets include gifts, trusts and pledges which require, by donor restriction, that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions.

FURNITURE AND EQUIPMENT

Furniture and equipment are stated at cost. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets.

At the time furniture and equipment become fully depreciated, are retired or disposed of, the accumulated depreciation applicable thereof is charged against the respective asset account and any gain or loss on disposal is credited or charged directly to income.

U.S. GOVERNMENT GRANTS

The United Board records revenue on contracts with the U.S. Government when expenditures are incurred.

CONTRIBUTIONS

Contributions are recognized as revenue when received, whether as cash, other assets or an unconditional promise of payment and are considered available for unrestricted use, unless specifically restricted by the donor. Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restrictions. When a restriction is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets.

Non-cash contributions are recorded at fair value as of the date of gift.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

INCOME TAXES

The United Board is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as an organization that is not a private foundation and qualifies for the maximum charitable deduction by donors.

Management has reviewed the tax positions for each of the open tax years (2014 - 2016) or expected to be taken in the United Board's 2017 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

PRIOR YEAR INFORMATION

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the United Board's audited financial statements for the year ended June 30, 2017, from which the summarized information was derived.

RECLASSIFICATIONS

Certain reclassifications were made to the 2017 financial statements to conform to the 2018 presentation.

NEW ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED

In August 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-14, Presentation of Financial Statements of Not-for-Profit Entities (Topic 958), intended to improve financial reporting for not-for-profit entities. The ASU will reduce the current three classes of net assets into two: with and without donor restrictions. The change in each of the classes of net assets must be reported on the Statement of Activities and Change in Net Assets. The ASU also requires various enhanced disclosures around topics such as board designations, liquidity, functional classification of expenses, investment expenses, donor restrictions, and underwater endowments. The ASU is effective for years beginning after December 15, 2017. Early adoption is permitted. The ASU should be applied on a retrospective basis in the year the ASU is first applied. While the ASU will change the presentation of United Board's financial statements, it is not expected to alter United Board's reported financial position. United Board plans to adopt the new ASU at the required implementation date.

In 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the statement of financial position and disclosing key information about leasing arrangements. The ASU is effective for private entities for fiscal years beginning after December 31, 2019. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach. United Board plans to adopt the new ASU at the required implementation date.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

(2) PLEDGES RECEIVABLE

The following is a summary of unconditional promises to give at June 30:

	<u>2018</u>	<u>2017</u>
Endowed Scholarship Fund Less discount to present value at 1.8%	\$ 1,000,000 (184,028)	\$ 1,000,000 (194,154)
Net pledge receivable	<u>\$ 815,972</u>	\$ 805,846
Amounts due in: Greater than five years	<u>\$ 815,972</u>	<u>\$ 805,846</u>

(3) INVESTMENTS

Investments at June 30 consisted of the following:

	<u>2018</u> <u>Fair Value</u>	2017 <u>Fair Value</u>
Cash and cash equivalents Marketable securities Mutual Funds	\$ 3,976,080 4,751,126	\$ 3,804,420 4,540,482
Short Term Fixed Income Equity	5,168,436 6,077,207 57,809,832	5,182,012 4,546,466 64,887,754
Alternative Investments Long/Short Strategy Multi-Strategy Fixed Income Strategies Real Assets	24,490,063 19,725,245 8,709,185 7,767,660	17,422,244 17,902,677 8,034,278 3,302,150
	<u>\$ 138,474,834</u>	<u>\$ 129,622,483</u>

The following table summarizes the investment return and its classification in the statement of activities:

	<u>Unrestricted</u>	Temporarily Restricted	June 30, 2018 <u>Total</u>	June 30, 2017 <u>Total</u>
Interest and dividends				
(net of advisory fees of approximately \$475,959 in 2018 and \$450,399 in 2017) Realized/unrealized (losses) gains	\$ 713,076	\$ 453,358	\$ 1,166,434	\$ 1,272,644
on investments	6,714,326	4,202,848	10,917,174	17,464,426
Total investment return	7,427,402	4,656,206	12,083,608	18,737,070
Investment performance on accumulated deficit balances Investment income designated for	3,341	(3,341)	-	-
current operations*	(3,276,227)	(2,066,862)	(5,343,089)	(5,244,047)
Investment income in excess of amounts designated for current operations	<u>\$ 4,154,516</u>	<u>\$ 2,586,003</u>	<u>\$ 6,740,519</u>	<u>\$13,493,023</u>

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

*	Reconciliation to Statement of Activities	Unrestricted	Temporarily Restricted	June 30, 2018 <u>Total</u>
	Investment return designated for current operations per above	\$ 3,276,227	\$ 2,066,862	\$ 5,243,089
	Investment return – permanent endowment income restricted as to use	1,207,743	(1,207,743)	
	Per Statement of Activities – investment return	<u>\$ 4,483,970</u>	<u>\$ 859,119</u>	<u>\$ 5,243,089</u>

(4) FAIR VALUE OF FINANCIAL INSTRUMENTS

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of inputs are described below:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an active market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.
- Level 3 Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing United Board's own assurance about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The hierarchy requires the use of observable market data when available. The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the measurement.

Alternative investments are commingled funds and are valued at their net asset value ("NAV").

Beneficial Interest in Remainder Trust is measured at the estimated fair value of the underlying assets of the trust or the fair value of the future cash flows. Because the trust will not be distributed to the United Board, the inputs to fair value are considered to Level 3.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

The summary of inputs used to value the United Board's investments and beneficial interest in remainder trust as of June 30, 2018 is as follows:

		2	2018	
	Level 1	Level 2	Level 3	Total
Investments Cash and Cash Equivalents Marketable Securities Mutual Funds	\$ 3,976,080 4,751,126	\$ - -	\$ - -	\$ 3.976.080 4.751.126
Short Term Fixed Income Equity	5,168,436 6,077,207 _57,809,832	- - -	- - -	5.168.436 6.077.207 57.809.832
	<u>\$ 77,782,681</u>	\$ -	\$ -	<u>\$ 77.782.681</u>
Alternative Investments measured at net asset value:				
Long/Short Strategy Multi-Strategies Fixed Income Strategies Real Assets				24,490,063 19,725,245 8,709,185 -7,767,660
Total Alternative Investments				60,692,153
Total Investments				<u>\$ 138,474,834</u>
Beneficial Interest in Remainder Trust	\$	\$	\$ -	<u>\$ 247,475</u>
		2	2017	
_	Level 1	Level 2	Level 3	<u>Total</u>
Investments Cash and Cash Equivalents Marketable Securities Mutual Funds	\$ 3,804,420 4,540,482	\$ - -	\$ - -	\$ 3,804,420 4,540,482
Short Term Fixed Income Equity	5,182,012 4,546,466 _64,887,754	- - -	- - -	5,182,012 4,546,466 64,887,754
	<u>\$ 82,961,134</u>	\$ -	\$ -	\$ 82,961,134
Alternative Investments measured at net asset value:				
Long/Short Strategy Multi-Strategies Fixed Income Strategies Real Assets				17,422,244 17,902,677 8,034,278 3,302,150
Total Alternative Investments				46,661,349
Total Investments				<u>\$ 129,622,483</u>
Beneficial Interest in Remainder Trust	<u>\$ 334,095</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 334,095</u>

There were no transfers between Level 1 and Level 2 during the year ended June 30, 2018 and 2017.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

United Board's alternative investments are comprised of the following categories:

Long/Short Strategy – investments directly in long and short positions in global securities and fund-of-funds.

Multi-Strategies – investments which focus on multi-strategy investing including, but not limited to, a variety of arbitrage strategies, distressed investments, long/short equity, private equity and special situations.

Fixed Income Strategies – investments in debt or debt-like securities of both established and emerging financial market and senior bank debt.

Real Assets – investments in real estate and energy

Alternative investments generally limit redemptions to monthly, quarterly, semi-annually, annually or longer and require between 45 and 180 days' notice. The following table represents unfunded commitments and liquidity of the alternative investments at June 30, 2018:

	<u>Fair Value</u>		unded aitments	Redemption Frequency After End Of Initial Redemption Period	Redemption Notice Period	
Long/Short Strategy Multi Strategies Fixed Income Strategies Real Assets	\$ 24,490,063 19,725,245 8,709,185 	\$ 8,6	- - - 550,218	Monthly-Quarterly Monthly – 3 years Semi-Monthly/Monthly Not Eligible	15-120 days 45-95 days 5-30 days N/A	
	\$ 60,692,153	\$ 8,6	550,218			

(5) NET ASSETS

Temporarily restricted net assets at June 30, 2018 and 2017 are available for the following purposes:

	<u>2018</u>	<u>2017</u>
Grants and gifts – designated	\$ 1,762,578	\$ 1,331,472
Split interest agreements	247,475	334,095
Term endowments	198,239	103,583
Funds functioning as endowment	1,168,053	1,109,857
Endowment income (including realized and unrealized gains) – restricted	37,736,781	35,194,822
	<u>\$ 41,113,126</u>	\$ 38,073,829

Permanently restricted net assets at June 30, 2018 and 2017 are available for the following purposes:

	<u>2018</u>	<u>2017</u>
Investment in perpetuity, the income from which is		
expendable to support the activities of the organization	\$ 13,497,526	\$ 12,991,743
Endowment pledge	<u>815,972</u>	805,846
	<u>\$ 14,313,498</u>	<u>\$ 13,797,589</u>

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

During the years ended June 30, 2018 and 2017, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes.

Purpose restrictions accomplished:

2018 2017 \$2,375,635 \$3,553,971

Program services

ENDOWMENT FUNDS

The United Board's endowment funds consist of individual funds established for a variety of purposes. Its endowment funds consist of both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by GAAP in the United States, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based upon the existence or absence of donor-imposed restrictions.

INTERPRETATION OF RELEVANT LAW

The United Board is incorporated in the state of New York, which has enacted the New York Prudent Management of Institutional Funds Act ("NYPMIFA"). NYPMIFA governs donor restricted or permanently restricted endowment funds for not-for-profit corporations. The United Board has interpreted the applicable state standards and guidelines for the prudent management of an endowment fund as requiring the preservation of the fair value of the original gift as of the gift date of the endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the United Board classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund (i.e. the accumulated realized and unrealized gains/losses) that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the United Board. The United Board considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the United Board and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the United Board
- (7) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the institution.
- (8) The investment policies of the United Board

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

RETURN OBJECTIVES AND RISK PARAMETERS

According to policy approved by the Board of Trustees, the United Board assets are invested in a manner to preserve the real purchasing power of the assets after all withdrawals and fees by earning a total rate of return over full market cycles of 3 to 5 years which will support the spending policy stated below. Additionally, the total rate of return (net of fees) is expected to equal or exceed a passive investment in commonly quoted market indices (benchmarks) based on a long-term optimal asset allocation.

To satisfy its long-term rate-of-return objectives, the United Board relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The United Board targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

SPENDING POLICY

The United Board has a policy that limits annual spending that is 70% weighed to the prior year spending amount increased by inflation and 30% weighted to 4.5% of the average market value of the endowment fund's last four quarters ending on December 31, preceding the fiscal year in which the distributions are made. This policy is consistent with the United Board's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment returns. The Finance and Administration Committee annually reviews and approves all permanently restricted funds in accordance with NYPMIFA to determine if it's prudent to spend from the endowment.

FUNDS WITH DEFICIENCIES

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or state standards require the United Board to retain as a fund of perpetual duration. At June 30, 2017, \$3,341 of donor restricted endowment funds were below the required level and have been reclassified against the unrestricted net assets. At June 30, 2018, no donor restricted endowment funds were below the required level.

2018

Endowment net asset composition by type of fund as of June 30, 2018 and 2017:

	Unrestricted	Temporarily Restricted	Permanently Restricted	<u>Total</u>
Donor-restricted endowment funds / pledges Funds functioning as endowment funds	\$ - <u>84,880,923</u>	\$37,935,020 1,168,053	\$14,313,498	\$ 52,248,518 86,048,976
Total Funds	<u>\$84,880,923</u>	\$39,103,073	<u>\$14,313,498</u>	<u>\$138,297,494</u>
		2017		
	Unrestricted	20 Temporarily Restricted	Permanently Restricted	<u>Total</u>
Donor-restricted endowment funds / pledges Funds functioning as endowment funds	Unrestricted \$ (3,341) _79,159,241	Temporarily	Permanently	Total \$ 49,092,653 80,269,098

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

Changes in endowment net assets for the years ended June 30, 2018 and 2017:

	2018			
	Unrestricted	TemporarilyRestricted_	Permanently Restricted	<u>Total</u>
Endowment net assets, beginning of year	\$79,155,900	\$36,408,262	\$13,797,589	\$ 129,361,751
Investment return (See Note 3)	7,427,402	4,656,206	-	12,083,608
Contributions	-	108,808	416,806	525,614
Transfers	1,570,507	-	99,103	1,669,610
Endowment income designated for				
current operations	(3,276,227)	(2,066,862)	-	(5,343,089)
Deficit balances in accumulated earnings	3,341	(3,341)		
	\$84,880,923	\$39,103,073	<u>\$14,313,498</u>	<u>\$ 138,297,494</u>

	2017			
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year	\$69,619,925	\$31,239,653	\$13,637,437	\$ 114,497,015
Investment return (See Note 3)	11,456,188	7,280,882	-	18,737,070
Contributions	200	25,000	160,152	185,352
Transfers	1,186,361	-	-	1,186,361
Endowment income designated for				
current operations	(3,203,627)	(2,040,420)	-	(5,244,047)
Deficit balances in accumulated earnings	96,853	(96,853)		
	\$79,155,900	\$36,408,262	\$13,797,589	\$ 129,361,751

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

(6) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of supporting programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited as follows:

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		SUPPORT SERVICES			
	Management			Total	
	Program	And	Fund-	Support	Total
<u>2018</u>	<u>Services</u>	General	Raising	<u>Services</u>	Expenses
Grants to universities and					
other programs	\$ 3,957,371	\$ -	\$ -	\$ -	\$ 3,957,371
Salaries and benefits	1,023,545	711,779	616,645	1,328,424	2,351,969
Occupancy	116,129	49,362	52,752	102,114	218,243
Travel	89,838	102,262	37,989	140,251	230,089
Development program	47,760	-	105,245	105,245	153,005
Other	23,152	<u> 153,195</u>	42,690	<u>195,885</u>	219,037
	<u>\$ 5,257,795</u>	\$1,016,598	\$855,321	<u>\$ 1,871,919</u>	<u>\$ 7,129,714</u>

	SUPPORT SERVICES				
<u>2017</u>	Program <u>Services</u>	Management And General	Fund- <u>Raising</u>	Total Support <u>Services</u>	Total <u>Expenses</u>
Grants to universities and					
other programs	\$ 5,068,708	\$ -	\$ -	\$ -	\$ 5,068,708
Salaries and benefits	965,374	598,022	555,158	1,153,180	2,118,554
Occupancy	114,012	47,775	51,161	98,936	212,948
Travel	93,313	36,568	27,611	64,179	157,492
Development program	45,161	-	105,187	105,187	150,348
Other	24,158	<u> 155,005</u>	<u>22,470</u>	<u>177,475</u>	201,633
	\$ 6,310,726	\$837 , 370	<u>\$761,587</u>	\$ 1,598,957	<u>\$ 7,909,683</u>

(7) LEASE COMMITMENT

Veer Ending June 30

The United Board leases office space in New York City under a lease which expires November 2020. The lease contains a provision for a basic rent amount with annual increases for building operating costs. The United Board also leases office space in Hong Kong under a lease which expires June 30, 2019. Total rent expense for the years ended June 30, 2018 and 2017 under these leases was approximately \$211,800 and \$207,000, respectively. The future basic rental commitments (exclusive of operating expense escalation) relating to these leases at June 30, 2018 are as follows:

Tear Enumg June 30	
2019	\$ 217,300
2020	124,100
2021	62,000
	\$ 403 400

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2018 And 2017

(8) RETIREMENT PLANS

Contributions are made to a voluntary, defined contribution pension plan (the "*Plan*"). The Plan, which is available to all eligible employees, is funded through payments to a custodial account arrangement with an insurance company and involves investments in mutual funds. Voluntary and employer contributions are fully vested at the time of contribution. Employer contributions for 2018 and 2017 were approximately \$254,000 and \$236,000, respectively.

The United Board also provides certain healthcare benefits for eligible retired employees and their spouses. Employees become eligible for these benefits if they retire after the age of 60 and have completed 10 years of service. These benefits were frozen for new employees hired after 1999. The amount of the accumulated post-retirement benefit obligation as of June 30, 2018 and 2017 was \$478,881 and \$478,630, respectively. The approximate cost of the benefit payments was \$43,600 and \$44,500 for 2018 and 2017, respectively.

(9) LINE OF CREDIT

The United Board has available a \$2,500,000 line of credit which carries interest at a rate of 1% above the Prime Rate of interest and requires a minimum of \$3,125,000 in pledged assets of marketable securities as collateral. No amounts were outstanding on this line as of June 30, 2018 and 2017. The line of credit expires on October 19, 2018.

(10) SUBSEQUENT EVENTS

Subsequent events after the balance sheet date through the date the financial statements were available for issuance, October 22, 2018, have been evaluated in the preparation of the financial statements.