FINANCIAL STATEMENTS AND REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

JUNE 30, 2020 AND 2019

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Trustees United Board For Christian Higher Education In Asia New York, New York

We have audited the accompanying financial statements of United Board For Christian Higher Education In Asia which comprise the statement of financial position as of June 30, 2020, and the related statements of activities and changes in net assets and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Board For Christian Higher Education In Asia as of June 30, 2020, the changes in its net assets and its cash flows for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited United Board For Christian Higher Education In Asia's 2019 financial statements, and our report dated October 28, 2019, expressed an unmodified audit opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2019 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Tait, Weller ? Bahen LIP

TAIT, WELLER & BAKER LLP

New York, New York November 11, 2020

STATEMENTS OF FINANCIAL POSITION

June 30, 2020 And 2019

ASSETS	<u>2020</u>	<u>2019</u>
		* * * * * * * *
Cash	\$ 1,049,119	\$ 2,041,661
Pledges receivable <i>(Note 2)</i> Accounts receivable	833,629 89,408	824,753 110,457
Advances and miscellaneous receivables	200,198	505,659
Prepaid expenses	48,653	61,774
Investments, at market (Note 3)	132,008,649	135,791,141
Beneficial Interest in Remainder Trust	248,788	239,320
Furniture and equipment, net of accumulated depreciation of		
\$459,231 and \$440,980 in 2020 and 2019	42,727	49,365
Total assets	<u>\$134,521,171</u>	<u>\$139,624,130</u>
LIABILITIES AND NET ASSETS		
Accounts payable and accrued expenses	\$ 230,810	\$ 291,936
Grants payable	141,561	113,152
Postretirement health benefit obligation (Note 8)	392,948	477,867
Total liabilities	765,319	882,955
Net assets		
Without donor restrictions	80,844,320	83,846,709
With donor restrictions (Note 5)	52,911,532	54,894,466
Total net assets	133,755,852	138,741,175
Total liabilities and net assets	<u>\$134,521,171</u>	<u>\$139,624,130</u>

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

Year Ended June 30, 2020 With Summarized Information For 2019

	Without Donor Restrictions					
	<u>Operations</u>	Long-Term <u>Investment</u>	Total	With Donor <u>Restrictions</u>	2020 <u>Total</u>	2019 <u>Total</u>
Support and Revenue Foundation gifts General public gifts	\$ 870,569 218,060	\$ - -	\$ 870,569 218,060	\$	\$ 870,569 2,982,481	\$ 932,714 3,184,164
Change in value of beneficial interest in remainder trust Endowment income <i>(Note 3)</i> Other investment income Net assets released from donor restrictions <i>(Note 5)</i>	4,955,780 264 <u>2,786,150</u>	- - -	4,955,780 264 <u>2,786,150</u>	9,468 953,285 - <u>(2,786,150)</u>	9,468 5,909,065 264	(8,155) 5,596,084 608
Total support and revenue	8,830,823		8,830,823	941,024	9,771,847	9,705,415
Expenses Program services Management and general Fundraising Total expenses	5,826,917 877,027 <u>780,182</u> <u>7,484,126</u>		5,826,917 877,027 <u>780,182</u> <u>7,484,126</u>		5,826,917 877,027 <u>780,182</u> <u>7,484,126</u>	6,150,314 1,012,721 <u>861,668</u> <u>8,024,703</u>
Excess of support and revenues over expenses	1,346,697	-	1,346,697	941,024	2,287,721	1,680,712
Other changes in net assets: Investment return in excess (deficit) of amount designated for current operations <i>(Note 3)</i> Unused grant funds and other income Transfer between net assets	104,728 _(1,451,425)	(4,453,814) 	(4,453,814) 104,728	(2,923,958)	(7,377,772) 104,728	(3,546,785) 87,223
Increase (decrease) in net assets	-	(3,002,389)	(3,002,389)	(1,982,934)	(4,985,323)	(1,778,850)
Net assets Beginning of year	224,400	83,622,309	83,846,709	54,894,466	138,741,175	140,520,025
End of year	<u>\$ 224,400</u>	<u>\$ 80,619,920</u>	<u>\$ 80,844,320</u>	<u>\$ 52,911,532</u>	<u>\$ 133,755,852</u>	<u>\$ 138,741,175</u>

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2020 And 2019

Cash flows from operating activities	<u>2020</u>	<u>2019</u>
Cash received from foundations Cash received from general public Interest and dividends received Cash paid to employees and suppliers Grants paid	\$ 870,569 2,115,233 1,128,626 (3,487,181) (3,673,020)	\$ 932,714 2,330,991 1,366,660 (4,113,546) (4,265,876)
Net cash used for operating activities	(3,045,773)	(3,749,057)
Cash flows from investing activities Proceeds from sale of investments Purchase of investments Purchase of furniture and equipment Net cash provided by investing activities	46,987,837 (45,788,888) (11,613) 1,187,336	33,322,588 (29,908,971) (36,959) 3,376,658
<i>Cash flows provided by financing activities</i> Cash from contributions restricted for investment in endowment	865,895	799,470
Net increase (decrease) in cash	(992,542)	427,071
<i>Cash</i> Beginning of year	2,041,661	1,614,590
End of year	<u>\$ 1,049,119</u>	<u>\$ 2,041,661</u>

NOTES TO FINANCIAL STATEMENTS

June 30, 2020 And 2019

(1) SIGNIFICANT ACCOUNTING POLICIES

ORGANIZATION AND PURPOSE

The United Board for Christian Higher Education in Asia (the "United Board") is a Christian organization that works primarily, though not exclusively, through Christian institutions of higher education in Asia to express Christian values such as justice, reconciliation and harmony between ethnic and religious communities, care for the environment, and civil society.

USE OF ESTIMATES

In preparing financial statements in conformity with generally accepted accounting principles in the United States of America, management makes estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, as well as the reported amounts of revenue and expenses during the reported period. Actual results may differ from those estimates.

CASH AND CASH EQUIVALENTS

All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents, principally money market funds.

The United Board had approximately \$28,000 and \$538,000, respectively, in an uninsured foreign cash account as of June 30, 2020 and 2019, respectively.

FOREIGN CURRENCY

The United Board has an office in Hong Kong. Assets and liabilities are translated at the rates of exchange at the balance sheet date while income statement accounts are translated at exchange rates in effect during the year.

CONCENTRATION OF CREDIT RISK

The United Board occasionally maintains deposits in excess of federally insured limits. Accounting Standards Codification *("ASC")* 825, *"Financial Instruments"*, identifies these items as a concentration of credit risk requiring disclosure, regardless of the degree of risk. The risk is managed by monitoring the financial institutions in which deposits are made. In addition, management mitigates the risk of its exposure to uninsured cash by minimizing the frequency that it holds cash in excess of FDIC insured limits and if such limits are exceeded, the holdings are of short duration.

INVESTMENTS

Investments in equity securities with readily determinable fair values and all investments in debt securities are measured at fair value and reported based on quoted market prices. Reported fair values for private equities, venture capital limited partnership interests, hedge funds and similar investments (collectively, "alternative investments") are estimated by the respective external investment manager if ascertainable fair values are not readily available. Such valuations involve assumptions and methods that are verified by the United Board. Because the United Board's alternative investments are not readily marketable, their estimated fair value is subject to uncertainty and, therefore, may differ significantly from the fair value that would have been reported had a ready market for such investments existed. Due to inherent risks and potential volatility in investment valuations, the amount reported in the accompanying financial statements can vary substantially from year to year and such differences could be material.

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

BENEFICIAL INTEREST IN REMAINDER TRUSTS

The United Board has a beneficial interest in remainder trusts, the assets of which are held and managed by third parties.

The beneficial interest in remainder trusts is recorded at fair value based on the fair value of the trusts less the fair value of the payments to be made to the income beneficiaries of the trusts.

NET ASSETS

A description of the two net asset categories follows:

Net assets without donor restrictions include the revenues and expenses associated with the principal mission of the United Board.

Net assets with donor restrictions include gifts subject to donor-imposed stipulations that may or will be met either by actions of the United Board and/or the passage of time and market gains from invested donor restricted net assets held in perpetuity which have not been expended. Also included are gifts, trusts and pledges which require, by donor restriction, that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions.

FURNITURE AND EQUIPMENT

Furniture and equipment are stated at cost. Depreciation is computed on a straight-line basis over the estimated useful lives of the assets.

At the time furniture and equipment become fully depreciated, are retired or disposed of, the accumulated depreciation applicable thereof is charged against the respective asset account and any gain or loss on disposal is credited or charged directly to income.

REVENUE RECOGNITION

The United Board recognizes contributions when cash, securities or other assets, and unconditional promise to give, or a notification of a beneficial interest is received. Conditional contributions include donor-imposed conditions with one or more barriers that must be overcome before the United Board is entitled to the assets transferred or promised and there is a right of return to the contributor for assets transferred or a right of release of the promisor from its obligation to transfer assets. The United Board recognizes the contribution when the conditions are substantially met or explicitly waived. Unconditional contributions are classified as without donor restrictions unless there are donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose of the restriction is accomplished, net assets with donor restrictions are then classified to net assets without donor restrictions and reported in the statement of activities as "*net assets released from restrictions*."

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

INCOME TAXES

The United Board is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has been classified as an organization that is not a private foundation and qualifies for the maximum charitable deduction by donors.

Management has reviewed the tax positions for each of the open tax years (2016 - 2018) or expected to be taken in the United Board's 2019 tax return and has concluded that there are no significant uncertain tax positions that would require recognition in the financial statements.

PRIOR YEAR INFORMATION

The financial statements include certain prior-year summarized comparative information in total, but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the United Board's audited financial statements for the year ended June 30, 2019, from which the summarized information was derived.

RECLASSIFICATIONS

Certain reclassifications were made to the 2019 financial statements to conform to the 2020 presentation.

NEW ACCOUNTING PRONOUNCEMENT

In June 2018, the FASB issued ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The amendments in this update will assist entities in evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal transactions) and determining whether a transaction is conditional. ASU 2018-08 is effective for fiscal years beginning after December 15, 2018. The ASU should be applied using a modified prospective basis. The ASU was adopted by the United Board for the year ended June 30, 2020 and did not have a material effect on the statements of financial position or results of operations.

NEW ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED

In 2016, the FASB issued ASU 2016-02, *Leases* (Topic 842). The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the statement of financial position and disclosing key information about leasing arrangements. The ASU is effective for private entities for fiscal years beginning after December 15, 2021. Early adoption is permitted. The ASU should be applied at the beginning of the earliest period presented using a modified retrospective approach. United Board plans to adopt the new ASU at the required implementation date.

(2) PLEDGES RECEIVABLE

The following is a summary of unconditional promises to give at June 30:

	<u>2020</u>	<u>2019</u>
Endowed Scholarship Fund Less discount to present value at 1.8%	\$ 1,000,000 (166,371)	\$1,000,000 (175,247)
Net pledge receivable	<u>\$ 833,629</u>	<u>\$ 824,753</u>
Amounts due in: Greater than five years	<u>\$ 833,629</u>	<u>\$ 824,753</u>

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2020 And 2019

(3) INVESTMENTS

Investments at June 30 consisted of the following:

	<u> </u>	2019 Fair Value
Cash and Cash Equivalents Marketable Securities	\$ 6,351,611 3,756,192	\$ 2,753,451 5,035,384
Fixed Income Securities Mutual Funds Short Term	8,304,919	6,265,055
Fixed Income	3,496,298 5,084,831 55,353,791	5,291,845 5,122,682 53,649,203
Equity Alternative Investments	55,555,791	55,049,205
Long/Short Strategy Multi-Strategy	21,253,289 20,084,011	26,352,439 23,460,877
Real Assets	<u> </u>	7,860,205 <u>135,791,141</u>

The following table summarizes the investment return and its classification in the statement of activities:

	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	June 30, 2020 <u>Total</u>	June 30, 2019 _Total
Interest and dividends (net of advisory fees of approximately \$599,120 in 2020 and \$517,615 in 2019) Realized/unrealized gains (losses) on investments	\$ 709,609 _(1,603,585)	\$ 427,772 _(1,002,503)	\$ 1,137,381 (2,606,088)	\$ 1,257,719
Total investment return	(893,976)	(574,731)	(1,468,707)	2,049,299
Investment income designated for current operations*	_(3,559,838)	(2,349,227)	(5,909,065)	(5,596,084)
Investment income in excess of amounts designated for current operations	<u>\$(4,453,814)</u>	<u>\$(2,923,958)</u>	<u>\$(7,377,772)</u>	<u>\$(3,546,785</u>)
 * Reconciliation to Statement of Activities 		Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	June 30, 2020 <u>Total</u>

 Reconciliation to Statement of Activities 			
Investment return designated for current operations per above	\$3,559,838	\$ 2,349,227	\$5,909,065
Investment return – perpetual endowment income restricted as to use	1,395,942	(1,395,942)	
Per Statement of Activities – investment return	<u>\$4,955,780</u>	<u>\$ 953,285</u>	<u>\$5,909,065</u>

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

(4) FAIR VALUE OF FINANCIAL INSTRUMENTS

The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements). The three levels of inputs are described below:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Observable inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs may include quoted prices for the identical instrument on an active market, prices for similar instruments, interest rates, prepayment speeds, credit risk, yield curves, default rates and similar data.
- Level 3 Unobservable inputs for the asset or liability, to the extent relevant observable inputs are not available, representing United Board's own assurance about the assumptions a market participant would use in valuing the asset or liability, and would be based on the best information available.

The hierarchy requires the use of observable market data when available. The level in the fair value hierarchy within which a fair value measurement in its entirety falls is based on the lowest level input that is significant to the measurement.

Alternative investments are commingled funds and are valued at their net asset value ("NAV").

Beneficial Interest in Remainder Trust is measured at the estimated fair value of the underlying assets of the trust or the fair value of the future cash flows. Because the trust will not be distributed to the United Board, the inputs to fair value are considered to Level 3.

The summary of inputs used to value the United Board's investments and beneficial interest in remainder trust as of June 30, 2020 is as follows:

		2	020	
	Level 1	Level 2	Level 3	Total
Investments				
Cash and Cash Equivalents	\$ 6,351,611	\$ -	\$ -	\$ 6,351,611
Marketable Securities	3,756,192	-	-	3,756,192
Fixed income securities	-	8,304,919	-	8,304,919
Mutual Funds				
Short Term	3,496,298	-	-	3,496,298
Fixed Income	5,084,831	-	-	5,084,831
Equity	55,353,791			55,353,791
	<u>\$74,042,723</u>	<u>\$8,304,919</u>	<u>\$ -</u>	<u>\$ 82,347,642</u>
Alternative Investments measured at net asset value:				
Long/Short Strategy				21 253 290
Multi-Strategies				21,253,289 20,084,011
Real Assets				8,323,707
Real Assets				0,323,707
Total Alternative Investments				49,661,007
Total Investments				<u>\$ 132,008,649</u>
Beneficial Interest in Remainder Trust	<u>\$</u>	<u>\$</u>	<u>\$248,788</u>	<u>\$ 248,788</u>

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

		2	019	
	Level 1	Level 2	Level 3	Total
Investments				
Cash and Cash Equivalents	\$ 2,753,451	\$ -	\$ -	\$ 2,753,451
Marketable Securities	5,035,384	-	-	5,035,384
Fixed income securities	-	6,265,055	-	6,265,055
Mutual Funds				
Short Term	5,291,845	-	-	5,291,845
Fixed Income	5,122,682	-	-	5,122,682
Equity	53,649,203			53,649,203
	<u>\$71,852,565</u>	<u>\$6,265,055</u>	<u>\$ -</u>	<u>\$ 78,117,620</u>
Alternative Investments measured at net asset value:				
				26 252 420
Long/Short Strategy				26,352,439
Multi-Strategies				23,460,877
Real Assets				7,860,205
Total Alternative Investments				57,673,521
Total Investments				<u>\$ 135,791,141</u>
Beneficial Interest in Remainder Trust	<u>\$</u>	<u>\$</u>	<u>\$239,320</u>	<u>\$ 239,320</u>

There were no transfers between Level 1 and Level 2 during the year ended June 30, 2020 and 2019.

United Board's alternative investments are comprised of the following categories:

Long/Short Strategy - investments directly in long and short positions in global securities and fund-of-funds.

Multi-Strategies – investments which focus on multi-strategy investing including, but not limited to, a variety of arbitrage strategies, distressed investments, long/short equity, private equity and special situations.

Fixed Income Strategies – investments in debt or debt-like securities of both established and emerging financial market and senior bank debt.

Real Assets - investments in real estate and energy

Alternative investments generally limit redemptions to monthly, quarterly, semi-annually, annually or longer and require between 10 and 180 days' notice. The following table represents unfunded commitments and liquidity of the alternative investments at June 30, 2020:

	<u>Fair Value</u>	Unfunded <u>Commitments</u>	Redemption Frequency After End Of Initial Redemption Period	Redemption Notice Period
Long/Short Strategy Multi Strategies Real Assets	\$21,253,289 20,084,011 <u>8,323,707</u>	\$	Monthly-Annually Monthly – 3 years Not Eligible	10-120 days 45-180 days N/A
	<u>\$49,661,007</u>	<u>\$3,505,846</u>		

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

(5) NET ASSETS

Net assets with donor restrictions at June 30, 2020 and 2019 are available for the following purposes:

	<u>2020</u>	<u>2019</u>
Subject to Time/Purpose Restrictions:		
Grants and gifts – designated	\$ 1,731,066	\$ 1,746,643
Split interest agreements	248,788	239,320
Term endowments/pending funds	193,797	231,486
Funds functioning as endowment	1,077,316	1,137,909
Accumulated endowment income	33,664,045	36,417,359
	36,915,012	39,772,717
Perpetual in Nature:		
Investment in perpetuity, the income from which is		
expendable to support the activities of the organization	15,162,891	14,296,996
Endowment pledge	833,629	824,753
	15,996,520	15,121,749
	<u>\$52,911,532</u>	<u>\$54,894,466</u>

During the years ended June 30, 2020 and 2019, net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes.

Purpose restrictions accomplished:

	<u>2020</u>	<u>2019</u>
Program services	<u>\$2,786,150</u>	<u>\$3,161,534</u>

ENDOWMENT FUNDS

The United Board's endowment funds consist of individual funds established for a variety of purposes. Its endowment funds consist of both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by GAAP in the United States, net assets associated with endowment funds, including funds designated by the Board to function as endowments, are classified and reported based upon the existence or absence of donor-imposed restrictions.

INTERPRETATION OF RELEVANT LAW

The United Board is incorporated in the state of New York, which has enacted the New York Prudent Management of Institutional Funds Act *("NYPMIFA")*. NYPMIFA governs donor restricted endowment funds for not-for-profit corporations. The United Board has interpreted the applicable state standards and guidelines for the prudent management of an endowment fund as requiring the preservation of the fair value of the original gift as of the gift date of the endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the United Board classifies as net assets with donor restrictions (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund (i.e. the accumulated realized and unrealized gains/losses) is also classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the United Board.

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

The United Board considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund
- (2) The purposes of the United Board and the donor-restricted endowment fund
- (3) General economic conditions
- (4) The possible effect of inflation and deflation
- (5) The expected total return from income and the appreciation of investments
- (6) Other resources of the United Board
- (7) Where appropriate and circumstances would otherwise warrant, alternatives to expenditure of the endowment fund, giving due consideration to the effect that such alternatives may have on the institution.
- (8) The investment policies of the United Board

RETURN OBJECTIVES AND RISK PARAMETERS

According to policy approved by the Board of Trustees, the United Board assets are invested in a manner to preserve the real purchasing power of the assets after all withdrawals and fees by earning a total rate of return over full market cycles of 3 to 5 years which will support the spending policy stated below. Additionally, the total rate of return (net of fees) is expected to equal or exceed a passive investment in commonly quoted market indices (benchmarks) based on a long-term optimal asset allocation.

To satisfy its long-term rate-of-return objectives, the United Board relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The United Board targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

SPENDING POLICY

The United Board has a policy that limits annual spending that is 70% weighed to the prior year spending amount increased by inflation and 30% weighted to 4.5% of the average market value of the endowment fund's last four quarters ending on December 31, preceding the fiscal year in which the distributions are made. This policy is consistent with the United Board's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment returns. The Finance and Administration Committee annually reviews and approves all perpetually restricted funds in accordance with NYPMIFA to determine if it's prudent to spend from the endowment.

NOTES TO FINANCIAL STATEMENTS – (Continued)

June 30, 2020 And 2019

Total Funds

Endowment net asset composition by type of fund as of June 30, 2020 and 2019:

		2020	
	Without Donor Restrictions	With Donor <u>Restrictions</u>	<u>Total</u>
Donor-restricted endowment funds / pledges Funds functioning as endowment funds	\$ - 	\$49,854,362 <u>1,077,316</u>	\$ 49,854,362 81,697,236
Total Funds	<u>\$80,619,920</u>	<u>\$50,931,678</u>	<u>\$131,551,598</u>
		2019	
	Without Donor Restrictions	With Donor <u>Restrictions</u>	<u>Total</u>
Donor-restricted endowment funds / pledges Funds functioning as endowment funds	\$- <u>83,622,309</u>	\$51,770,594 <u>1,137,909</u>	\$ 51,770,594 84,760,218

<u>\$83,622,309</u>

<u>\$52,908,503</u>

<u>\$136,530,812</u>

Changes in endowment net assets for the years ended June 30, 2020 and 2019:

	2020		
	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	Total
Endowment net assets, beginning of year	\$ 83,622,309	\$52,908,503	\$136,530,812
Investment return <i>(See Note 3)</i>	(893,976)	(574,731)	(1,468,707)
Contributions	-	955,096	955,096
Release from restriction	-	(7,963)	(7,963)
Transfers	1,451,425	-	1,451,425
Endowment income designated for			
current operations	(3,559,838)	(2,349,227)	(5,909,065)
	<u>\$ 80,619,920</u>	<u>\$50,931,678</u>	<u>\$131,551,598</u>

	2019		
	Without Donor <u>Restrictions</u>	With Donor <u>Restrictions</u>	Total
Endowment net assets, beginning of year	\$ 84,869,001	\$53,416,571	\$138,285,572
Investment return <i>(See Note 3)</i>	1,242,163	807,136	2,049,299
Contributions	150	848,246	848,396
Transfers	943,629	-	943,629
Endowment income designated for			
current operations	(3,432,634)	(2,163,450)	(5,596,084)
	<u>\$83,622,309</u>	<u>\$52,908,503</u>	<u>\$136,530,812</u>

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

(6) FUNCTIONAL ALLOCATION OF EXPENSES

The costs of supporting programs and activities have been summarized on a functional basis in the statement of activities. Facility costs are allocated among the functional categories based upon salaries and usage of facility space. Accordingly, certain costs have been allocated among the programs and supporting services benefited as follows:

	SUPPORT SERVICES				
<u>2020</u>	Program Services	Management And General	Fund- <u>Raising</u>	Total Support <u>Services</u>	Total
Grants to universities and	<u>services</u>	General	Maising	<u>Services</u>	<u>Expenses</u>
other programs	\$ 4,339,876	\$ -	\$ -	\$ -	\$ 4,339,876
Salaries and benefits	1,151,881	656,157	619,825	1,275,982	2,427,863
Occupancy	124,833	50,019	55,187	105,206	230,039
Travel	66,219	7,391	14,516	21,907	88,126
Development program	120,983	-	68,847	68,847	189,830
Other	23,125	163,460	21,807	185,267	208,392
	<u>\$ 5,826,917</u>	<u>\$ 877,027</u>	<u>\$780,182</u>	<u>\$ 1,657,209</u>	<u>\$ 7,484,126</u>

	SUPPORT SERVICES				
<u>2019</u>	Program <u>Services</u>	Management And <u>General</u>	Fund- <u>Raising</u>	Total Support <u>Services</u>	Total <u>Expenses</u>
Grants to universities and					
other programs	\$ 4,722,457	\$ -	\$ -	\$ -	\$ 4,722,457
Salaries and benefits	1,109,646	713,858	625,716	1,339,574	2,449,220
Occupancy	120,074	49,349	53,118	102,467	222,541
Travel	91,029	83,053	40,121	123,174	214,203
Development program	83,371	-	92,622	92,622	175,993
Other	23,737	166,461	50,091	216,552	240,289
	<u>\$ 6,150,314</u>	<u>\$1,012,721</u>	<u>\$861,668</u>	<u>\$ 1,874,389</u>	<u>\$ 8,024,703</u>

(7) LEASE COMMITMENT

The United Board leases office space in New York City under a lease which expires November 2022. The lease contains a provision for a basic rent amount with annual increases for building operating costs. The United Board also leases office space in Hong Kong under a lease which expires June 30, 2021. Total rent expense for the years ended June 30, 2020 and 2019 under these leases was approximately \$224,600 and \$217,200, respectively. The future basic rental commitments (exclusive of operating expense escalation) relating to these leases at June 30, 2020 are as follows:

Year Ending June 30	
2021	\$ 225,900
2022	126,900
2023	52,900
	<u>\$ 405,700</u>

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

(8) **RETIREMENT PLANS**

Contributions are made to a voluntary, defined contribution pension plan (the *"Plan"*). The Plan, which is available to all eligible employees, is funded through payments to a custodial account arrangement with an insurance company and involves investments in mutual funds. Voluntary and employer contributions are fully vested at the time of contribution. Employer contributions for 2020 and 2019 were approximately \$267,000 and \$265,000, respectively.

The United Board also provides certain healthcare benefits for eligible retired employees and their spouses. Employees become eligible for these benefits if they retire after the age of 60 and have completed 10 years of service. These benefits were frozen for new employees hired after 1999. The amount of the accumulated post-retirement benefit obligation as of June 30, 2020 and 2019 was \$392,948 and \$477,867, respectively. The approximate cost of the benefit payments was \$45,800 and \$43,800 for 2020 and 2019, respectively.

(9) LINE OF CREDIT

The United Board has available a \$2,500,000 line of credit which carries interest at a rate of 1% above the Prime Rate of interest and requires a minimum of \$3,125,000 in pledged assets of marketable securities as collateral. No amounts were outstanding on this line as of June 30, 2020 and 2019. The line of credit expires on December 18, 2020.

(10) FINANCIAL ASSETS AND LIQUIDITY RESOURCES

The following table reflects the United Board's financial assets as of June 30, 2020 and 2019, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of donor and/or contractual restrictions.

Financial Assets

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents Investments Accounts receivable / Pledges receivable	\$ 1,049,119 132,008,649 <u>923,037</u>	\$ 2,041,661 135,791,141 <u>935,210</u>
Total financial assets	133,980,805	138,768,012
2021/2020 Endowment income designated for operations	5,984,415	5,785,321
Assets restricted as to use: Endowment funds without donor restrictions Donor restricted endowment funds Other donor restricted funds Financial assets available to meet general expenditures	(80,619,920) (50,931,678) (1,731,066)	(83,622,309) (52,908,503) (1,746,643)
within one year	<u>\$ 6,682,556</u>	<u>\$ 6,275,878</u>

The endowment funds without donor restrictions are assets designated by the Board to function as endowments. As such, the use of these net assets other than the approved spending rate, requires the approval of the Board to spend such net assets. In addition, United Board maintains a \$2,500,000 line of credit which can be drawn on as needed during the year to manage cash flows.

NOTES TO FINANCIAL STATEMENTS - (Continued)

June 30, 2020 And 2019

(11) CONTINGENCIES

In early 2020, an outbreak of a novel strain of coronavirus (COVID-19) emerged globally. As a result, there have been mandates from federal, state and local authorities resulting in an overall decline in economic activity. The current operating environment is changing rapidly. The extent of impact that the COVID-19 pandemic will have on the financial performance of the United Board's investments and operations is not reasonably estimable as of the date that the financial statements were available for issuance.

(11) SUBSEQUENT EVENTS

Subsequent events after the balance sheet date through the date the financial statements were available for issuance, November 11, 2020, have been evaluated in the preparation of the financial statements.